



# **Leadership Training 1/18/2020**

## **Membership**

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Presenter:

January 18, 2020

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Currently: 3rd Vice President, Membership, RWC-SD County  
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**Republican Women believe politics is important because participation of people in their government keeps it honorable and just and maintains this nation as the citadel of freedom for ourselves and for those who will follow us.**

**By joining together, we have greater influence on the issues facing our nation.**

**We have a political responsibility which can best be exercised by membership in a Republican Women of California club in which the purpose is to educate and motivate its members to initiate effective political action and get Republicans elected.**

## **MEMBERSHIP**

The lifeblood of any organization is its membership; the number of members that renew each year, the number of members that take an active part in General Meetings and activities, and the number of members that pay their dues each year, but only attend special events. The other type of member that every organization must have for survival, are its new members.

Keep in mind the motivation, dedication, and activity level of the membership determines the level of accomplishment of the organization. Membership is an ongoing program that requires the participation of every member of your club. An energetic committee is needed and everyone must be alert to that potential new member. Effective membership recruitment is essentially a sales job.

**There are 2 membership initiatives:  
Retaining current members  
Recruiting new members**

**Who is responsible for recruiting new members?** – Each member can serve as an advocate and encourage new members to join.

**There are several types of membership**

1. **Regular Members (include new members and renewed members)** – Registered Republican women whose dues are paid. These are the ONLY members included on the Per Capita Report submitted to the RWC-SD County Membership Secretary. A Regular Member of one RWC club can be an Associate Member of another RWC club.
2. **Associate Members** – Women or men who are interested in the success of the Republican Party.
3. **College Student Members**

**Reminder...all membership dues paid after September 1 should be held and submitted as a “membership paid in full” for the upcoming year!!**

## **RETENTION OF CURRENT MEMBERS**

**How do we retain current members?**

Retaining members may be the most difficult job facing an organization. Continuing members serve as the foundation for your club, providing the experience and knowledge necessary for a successful organization. Combine this experience with the fresh ideas and energy of new members, and you produce a winning team!

Try this Renewal Strategy:

- ✓ About 2 months before the New Year begins, send a Dues Notice to all current members. A notice may be placed in your club newsletter and have a “clip off” form to return
- ✓ Send a reminder notice to non-responders about 8 weeks after the original mailing
- ✓ Make the reminder notice even more “attention getting” than the first notice
- ✓ Follow up the mailed notices with reminder phone calls or person-to-person visits

- ✓ Establish a deadline for membership to lapse if dues payment is not received. Many clubs recommend the end of the 2<sup>nd</sup> quarter for removing a delinquent member's name from the roster, mailing list, and e-mail blast list
- ✓ It is an excellent idea to determine why a member allowed their membership to lapse. Do not be surprised of the reason given...if reasonable, try to think of a way to help the situation and “re-engage” the member. Reasons given:
  - Not enough time
  - Member relocated to another city/state
  - Financial hardship
  - Difficulty in attending meetings, such as no longer driving
  - Republican member friend no longer in the picture and now lack of interest set in
  - Health issues
  - Meetings are of no interest...speakers not up to par
  - Meeting day, time and/or location an obstacle
  - Now active in another organization
  - Activities or special events of no interest or too expensive
- ✓ A survey or a simple phone call is an excellent way to obtain insight and information that can help determine why members are not renewing (**see sample survey**).

### **REAL LIFE EXAMPLE – RWC-San Marcos - “Wine & Cheese Membership Celebration”**

**This is how we reengage our members every year!**

**How is it done?**

- ✓ **Announce the date, time, and place in November club newsletter**
- ✓ **In December club newsletter, front page details and invitation (**see sample**)**
- ✓ **Held in lieu of the January General Meeting**
- ✓ **Held at the home of a member, typically between 4:00 – 6:00 PM**
- ✓ **Admission is FREE, but member must pay their annual dues**
- ✓ **Registration table accepts checks and hands out name tags and 1 raffle ticket per payee**
- ✓ **Raffle held at close of evening and the winner receives a free membership (we tear up their check)**
- ✓ **The folks who did not win the free membership are eligible to win other prizes (gift baskets, trinkets, etc)**
- ✓ **Board members provide all appetizers, cheese boards, and desserts, but many members also like to bring their “favorites” too**
- ✓ **Club pays for all wine**
- ✓ **Everyone encouraged to bring a non-member**
- ✓ **Local political figures are invited**
- ✓ **No speeches, no politicking...just a leisurely night of socialization**

**Success Rate: In 2018, approximately 70 of our 109 Regular Members and 5 of our 10 Associate Members attended with check in hand. Left over bottles of wine are used throughout the upcoming year as Opportunity Drawing gifts or included in gift baskets!!**

## **How do you keep all members engaged?**

Ways to do this:

- ✓ Send a Thank You card to every member after they pay their membership
- ✓ Insist, as Membership Chair, that you have space in every newsletter to contribute items of interest to retain membership
  - Feature how many Regular Members and Associate Members are currently on the roles
  - Announce all new members that have joined in the past month. If the new member attended the most recent General Meeting, take a picture of them and feature it in the newsletter (perhaps add a short biography...name, where they were born, children, talents, and why they recently joined your club, etc.)
- ✓ Use club newsletter to “advertise” a wide range of activities so that all members can easily find an activity that appeals to them personally. Keep in mind that attending the monthly General Meeting, while important, does not necessarily appeal to all. Many members are always looking for something else or in addition to keep them active between the monthly General Meeting dates! Consider activities such as:
  - Mail-a-thons, such as the Repeal Gas Tax campaign
  - Street corner sign waving
  - Arrange for “off campus” events such as a bus trip to the Reagan Library
  - Neighborhood Canvassing – ask members to “just walk” the length of their street and drop off information about your club (copy of your current newsletter and/or a simple invitation to attend an upcoming General Meeting or special event)
  - Encourage members to attend State and County GOP meetings, local City Council and/or County General Meetings, and/or local Chamber of Commerce meetings – add the day, date, location, and time to your club’s newsletter calendar
  - Contact a nearby Republican Mayor and ask if they need any volunteer work done for their campaign (Mayor Rebecca Jones – San Marcos or Mayor Steve Vaus – Poway, for example). They might even have a simple job your club can do for the city! Politics and civic duty always go hand-in-hand!
  - Encourage members to attend the RWC – San Diego County General Meetings (held on the 2<sup>nd</sup> Monday of every month). Your club President is expected to attend and it might be a nice treat if your club agrees to pay for a different member to attend as the “guest of your club” each month
  - Organize a carpool of volunteers to help out a campaign office

- New Citizens Ceremony at Golden Hall – organize a carpool to work this event
- Arts & Crafts – do you use table centerpieces at your General Meetings? Find a creative group of women who would like to provide such for all meetings. It is a nice touch and the contributors take great pride in showing off their handiwork
- Greeting cards to President Trump and other political figures – put someone in charge of purchasing a few greeting cards each month. At the club's General Meeting, pass around the cards for personal messages and signatures and then mail them off
- Letters to other political figures (Congressman, Senators, etc.) – assign someone to compose a short letter regarding a specific issue. Typed versions of the letter are then brought to the club's General Meeting and passed around for signatures, and then mailed off
- Organize a few members to attend the General Meeting of another RWC club
- Volunteering at the Del Mar Fair
- Volunteering at street fairs – Judy Rees, RWC-San Diego County, is working on compiling a list of all pertinent street fairs where RWC will have a booth in 2020. Volunteers will be given the opportunity to “woman” the booths! After your shift you can walk the fair and have fun with your friends and other volunteers!!
- Check with your local high school to see if they have a Voter Registration Day for graduating Senior students and ask if you could participate

### **Think Big and Think Small ... one size does NOT fit all!**

- ✓ Create a file (such as Excel) of all members and then keep track of everything each member did throughout the year. At the end of the year, you can have an “Awards Ceremony” for club activism. Categories to consider:
  - Track attendance at your club General Meetings, who attended the most meetings?
  - For every new member who joins, which member was responsible for bringing the most new members to the club?
  - Celebrate members who reach milestone anniversaries
  - Recognize members who have attained honors with other political groups

**For every bullet in How do you keep all members engaged?, you can track the event and participants and create a variety of awards.**

### **How do you turn Regular Members into *ACTIVE* Regular Members?**

- ✓ The vitality of your club will draw others to join
- ✓ Everyone is capable of doing something...There is no wrong way to do something, only different ways
- ✓ Identify individual interests and talents (**see sample of Talent Survey**)
- ✓ Recognize there are physical limitations
- ✓ Revise the Talent Survey to focus on your specific club needs
- ✓ Take every volunteer opportunity and break it into smaller parts
  - Refreshments might include biscuits, juice, and cookies ...assign each menu item to a different person. In doing this you will have at least 3 attendees at the event and not one person feels overwhelmed with their assignment
- ✓ Be sensitive to different levels of participation, some cannot participate as fully as others
- ✓ Find a volunteer opportunity for every member and make sure they are keeping up with their job

## **RECRUITING NEW MEMBERS**

**What defines a good prospect?** – Good prospects are more likely to join because of some specific reason ... “What’s In It For Me?”

**Political Discussion - Speakers with Common Interests**  
**Promote the Policies of the Republican Party -Support Republicans in**  
**Campaigns and Elections - Social Opportunities - Special Events**  
**Meeting Like-minded Women**

Membership promotion is the heart of our organization and it can make a difference for your club and the Republican Party! We need to reach out to like-minded women in the workplace, community, and non-political arenas. By retaining your present membership and increasing your numbers by involving others in the political process, you can achieve your membership goals. If you make membership your #1 priority, everything falls into place. You will have a strong foundation for your grassroots efforts, money in your treasury, women interested in becoming involved in your projects and attending events, and political candidates for leadership tomorrow.



### **Set goals, develop a plan, and learn to SELL SELL SELL your club**

- ✓ Set a reasonable and realistic membership goal for the year, a very doable plan would be “one new member per month”
- ✓ Develop a plan for membership growth that meets your club’s needs
- ✓ Develop a brochure or a flyer to promote your club

### **Techniques to increase Membership**

- ✓ Political astuteness should NOT be a requirement of joining any club
- ✓ Stress membership at every General Meeting
- ✓ Encourage Regular Members to bring guests to every General Meeting or function
- ✓ Set a goal for each Regular Member to bring in 2 new members per year
- ✓ Consider awarding all “local politicians or guest speakers” with an “HONORARY Associate Membership” and add them to your newsletter mailing list. They just might hand off your newsletter to a potential new member!
- ✓ The more your club’s Regular Members are “out and about” in the community the more likely they are to meet other like-minded women (volunteer at a campaign office and you are bound to meet Republican women not associated with an RWC club)
- ✓ Contact local Real Estate companies and ask if your club flyer can be included in their “Welcome” packet to new home owners in the area
- ✓ Ask the Chamber of Commerce to provide you with a list of new residents in the area and then mail each new owner information regarding your club
- ✓ Identify other women’s organizations in your town and ask if you can attend one of their meetings or perhaps provide flyers that will be handed out to interested parties
- ✓ Extra copies of your newsletter should be readily available to mail or hand out to potential new members
- ✓ Design a club business card and/or tri-fold (**see sample**) and ask all Regular Members to hand them out to everyone they meet or place them in conspicuous places around town (market, drug store, dry cleaner, political events, library, rotary club, church bulletin boards, working at a campaign office, attending a community event, attending a business or professional meeting, etc.)
- ✓ Take a few minutes at every General Meeting to ask if anyone present has a potential new member they can provide information on, if so
  - Mail a “Welcome Packet” and invitation to the next meeting/event

- “Welcome Packet” should include a copy of the recent newsletter, a welcome letter, and membership application. The welcome letter should highlight both the political and social programs of your club
- ✓ Consider coordinating a “special meeting” for a group of potential new members
- ✓ As new members attend your General Meetings, ask them to stand and introduce them to the group. Don’t forget to acknowledge which Regular Member brought the new member into the club. Present the new member with their club name badge!
- ✓ Introduce a “buddy system” within your club. Enlist a seasoned Regular Member to welcome new or potential members at an event

### **Advertise, Advertise, Advertise**

Each month, RWC-San Marcos submits a short, snappy news article regarding the date of our upcoming General Meeting, the featured guest speakers, what specific issues we are working on (such as the Governor Newsom Recall Petition), and who to contact for more info. Our club does not always get FREE space in all of these publications, but our batting average has been excellent!

- ✓ San Diego News Desk
- ✓ The Paper (local San Marcos area)
- ✓ The Quail Call (local Lake San Marcos publication)
- ✓ The Coast News Group (local Carlsbad)
- ✓ Hills Local (local San Elijo Hills area)
- ✓ Union Tribune North
- ✓ Union Tribune
- ✓ Carlsbadistan
- ✓ Oceanside News

RWC-San Marcos also has a Facebook page which we grew from 1 viewer to over 300 in less than a year!! Our FB page is a unique blend of political articles, announcements about our upcoming General Meetings and special events, political cartoons, candidate campaign information, and healthy chat!

### **Don’t be afraid to consider EXTREME ideas**

- ✓ Be flexible, consider changing the day and time of your General Meeting or schedule an additional “special meeting”
  - Saturday morning might be good for working women with children
  - How about 6:30 PM for light snacks and wine, this might appeal to women on their way home from work
- ✓ Promote your club with logo t-shirts, buttons, or bumper stickers
- ✓ Encourage all of your members to wear their club name badge on days when there is no meeting and they will be out running errands! You’ll be surprised

how many people will read the badge and open up a conversation! This is a great opportunity to hand out those business cards for your club!

- ✓ Check with the staff of your church and perhaps they will clear the way for you to have an introductory meeting after service on a given Sunday – not sure about your church, but my church announces a variety of meetings and events that will be going on in the various community rooms after service (Men's Club, bake sales, choir practice, Working Mother's Social, etc.). Why not have a Republican Women of California Introductory meeting?
- ✓ If you see a car with a Trump bumper sticker, leave a business card on the windshield
- ✓ If you see someone wearing a Trump t-shirt or MAGA hat, hand them a business card

## Attachments

## Membership Survey

The Republican Women of \_\_\_\_\_ Board of Directors strives to provide each of you with a club that you are proud to be part of and one that you would be pleased to invite your friends to join. To better serve you, we need your input and we need to know if we are meeting your expectations.

Please complete this form and return it to your Membership Chairman. \_\_\_\_\_

1. Is the day and time of our General Meetings satisfactory?

YES \_\_\_\_\_

NO \_\_\_\_\_

If no, indicate your preference:

\_\_\_\_\_

2. Is the location of our General Meetings satisfactory?

YES \_\_\_\_\_

NO \_\_\_\_\_

If no, please provide alternative suggestions:

\_\_\_\_\_

3. Do the meals meet your expectation?

YES \_\_\_\_\_

NO \_\_\_\_\_

If no, please suggest ways on how we can improve:

\_\_\_\_\_

4. How can we improve the format of our General Meetings?

\_\_\_\_\_

5. Do you find our programs interesting and informative? Please list topics or speakers you would like presented:

A,  
B.  
C,  
D.  
E.

6. Please give any additional comments that you feel would help us to make our club stronger. If you need more space, please write on the reverse side as well.

**THANK YOU FOR TAKING THE TIME TO COMPLETE THIS SURVEY!!!**

**TALENT SURVEY FOR \_\_\_\_\_ (Club Name)**

**Thank you for taking the time to complete this TALENT SURVEY. We need your best talents to help us grow our membership and grow the strength of our club. Please check those areas in which you would like to assist us to better serve the Republican Party, our Republican Women of California club, and our community!**

**Name \_\_\_\_\_**

**Complete Address \_\_\_\_\_**

**Home Phone \_\_\_\_\_ Cell Phone \_\_\_\_\_**

**E-mail \_\_\_\_\_**

**\_\_\_ Americanism/Legislation**

**\_\_\_ Answer phones at GOP Office**

**\_\_\_ Budget/Finance**

**\_\_\_ Bylaws**

**\_\_\_ Call Radio Talk Shows**

**\_\_\_ Campaign/Precinct**

**\_\_\_ Chaplain**

**\_\_\_ Circulate Petitions**

**\_\_\_ College Republicans**

**\_\_\_ Community Service**

**\_\_\_ Correspondence (Letter Writing)**

**\_\_\_ Deliver Candidate Yard Signs**

**\_\_\_ Discussion Leader**

**\_\_\_ Education Awareness**

**\_\_\_ Election Day Poll Worker**

**\_\_\_ Election Integrity (Voter Fraud)**

**\_\_\_ E-Mail Talking Points to Fellow GOP'ers**

**\_\_\_ Event Coordinator**

**\_\_\_ Fundraising**

**\_\_\_ Greeter/Hostess/Hospitality**

**\_\_\_ Luncheon Arrangements/Reservations**

**\_\_\_ Membership**

**\_\_\_ Newsletter**

**\_\_\_ Parliamentarian**

**\_\_\_ Political Education**

**\_\_\_ Programs/Guest Speakers**

**\_\_\_ Photography**

**\_\_\_ Publicity**

**\_\_\_ Secretary  
Office)**

**\_\_\_ Send E-mails/Texts for a Candidate (GOP**

**\_\_\_ Work a Shift at Del Mar Fair**

**\_\_\_ Social Media (Facebook, Twitter, etc)**

**\_\_\_ Telephone Tree  
Hall)**

**\_\_\_ Voter Registration (Street Fairs, Golden**

**\_\_\_ Walk YOUR Neighborhood for a Candidate**

**\_\_\_ Wave GOP/Trump Signs at Rallies**

**\_\_\_ Write Postcards to Elected Officials**

**Other Ways I Could Serve:**

\_\_\_\_\_  
\_\_\_\_\_

**Thank you for your time and attention, please return this form to:**

\_\_\_\_\_

# **Membership Brochure Sample**

## About Us

Since 1925, Republican Women within California have been gathering to network politically on local, state, and national issues. The Republican Women of San Marcos formally joined forces at the state level and received its first club Charter in 1964.

Though recently renamed, we have always stood by our original mission which is to:

- Organize Republicans by coordinating political activism and volunteerism events
- Inform the public through political education
- Support Republican candidates in all elections
- Register Republicans
- **ELECT REPUBLICANS**

## Club Meetings

**RWC-SM meets the first Monday of the month\* at 11:00 AM at:**

**St. Mark Country Club  
1750 San Pablo Dr, Lake San Marcos**

**Lunch with featured Republican speakers who will keep you informed on political, social, and community issues.**

**\*January, September, and November are reserved for evening/special events. July and August are dark.**



## NEWSLETTER

As a member you'll receive our monthly newsletter, **ELEPHANT TALES**, which will keep you informed of the latest legislation, political information, upcoming meetings and events across the state.

## Get out the vote

Voter registration occurs throughout the year, but we are also active at:

- Golden Hall, following the New Citizen swearing-in ceremony
- San Diego County Fair
- Lake San Marcos Fourth of July celebration
- Various Street Festivals held throughout the year in neighboring communities

## We Offer Support

Our Republican values are evident in our activities, such as:

Providing financial aid to our active and retired Military

Contributing to charities that benefit our disabled Veterans

Financing and supporting Republican speakers on college campuses

Subsidizing scholarships for Republican students

Supporting the Election Integrity Project of California

Providing "volunteer power" for various mail and voter turnout campaigns



## PLEASE JOIN US

Fill out the form below and mail to:

**Deanna Hempel**

**833 San Pablo Drive**

**San Marcos, CA 92078**

**760/591/3815 [123dhempel@gmail.com](mailto:123dhempel@gmail.com)**

**Please make check payable to RWC-SM**

REGULAR MEMBER (registered Republican women) dues are \$35.00 per year.

STUDENT MEMBER (registered Republican) dues are \$20.00 per year.

ASSOCIATE MEMBER dues are \$20.00 per year and open to MEN and regular members of other RWF & RWC-SD clubs.

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Home Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Birth Month & Day \_\_\_\_\_

***Please check ONE:***

\_\_\_\_\_ Regular Member

\_\_\_\_\_ Student Member

\_\_\_\_\_ Associate Member

## YOU ARE A REPUBLICAN IF.....

You think that government involvement discourages personal accomplishment.

You think that faith and family values are the cure to America's problems, not the CAUSE of America's problems.

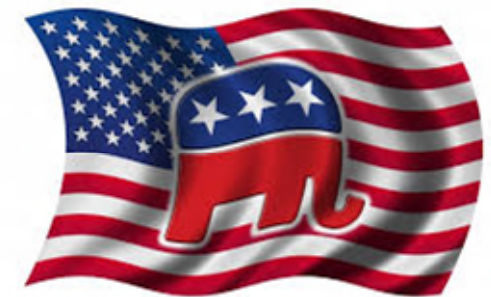
You think that when someone robs Peter to pay Paul, it is just to get Paul's vote.

You think that higher welfare rolls are not a sign of government success, but rather a sign of failure.

You think that lowering taxes allows businesses to grow, which creates jobs and lessens the need for social programs.

You think that government should work hard for the well-being of its citizens, not the other way around.

You think that walls are designed to keep out only those not willing to go to the front door and ask for admittance.



**Get Out The Vote**

**Republican  
Women**

**Make The  
Difference**

# Sample Newspaper Club Meeting Announcement



By Bunny Nedry

There is no doubt that December is a busy month. By the time all are reading this article, we will be at the end of that month and will be on the cusp of a New Year – 2020. If anyone is like I am, I can say that in my “youth” if you had asked me if I would still be around in 2020, I would have laughed hysterically and not even been able to think that far ahead – or to know the changes we have seen over the years and just in the last year of 2019 – there is something new to learn and experience at every moment it seems. But one thing that is consistent, our group of Republican Women at Lake San Marcos continue to meet and support those ideals and practical ideas in which we all believe not only for ourselves, but for our future generations. We celebrated our cherished December holidays in fine fashion as we always do with luncheon always beginning with a grateful/hopeful/strengthening invocation, pledging our allegiance to our loved country and singing of how we ask God to continue to Bless America. The room is always enhanced by lovely table decorations, gorgeous opportunity drawing baskets and sales entrepreneurs thinking of new and creative ways to be self-sufficient. There is always good conversation, laughter and sharing before we get on to the important work of the group. We are looking ahead to one of the biggest privileges we have as legal American citizens– voting for those we would like to lead our local communities, our cities, our states, our federal government, our courts.

Our before lunch speakers were Darryl Issa, candidate for the U.S. 50<sup>th</sup> Congressional District and CJ Mody, candidate for San Diego Superior Court Judge, Seat #18 who shared their reasons/goals for seeking those positions. Our after-lunch speaker was the dynamic Mark Meuser, an accomplished attorney in both election law and civil litigation committed to fighting for honest and fair elections. He successfully defended Troy Worden, Berkely College Republican President regarding First and Second Amendment rights, and a major victory against United Airlines representing a disabled American, Ms. Gilstrap. Mr. Meuser explained the complicated system of voting law in the state of California, the mind-boggling, myriad and varied steps in casting and counting votes, the places where the system can easily be compromised and the work of the Election Integrity Project which resulted in the California Secretary of State being mandated by the Federal Court to clean up fraudulent voter rolls – the hawking of Vote By Mail ballots at the Voter Registrar Office, dead people on the rolls, vote harvesting, people who moved out of state still on the rolls, duplicate names on the rolls and the DMV practice of registering folks for voting when they had not been properly vetted. These compromising situations are hopefully important to all Americans regardless of political preference. We learned a lot!

Our first meeting of the New Year will be hosted by Vivian and Norm Pulliam, 1131 Jugador Court, Lake San Marcos on January 6, 2020 from 4 P.M. until 6 P.M. This is a WINE AND APPETIZER event. No reservations will be necessary. The cost will be membership dues to be collected – members \$35; associates \$20; couples \$45 – a saving of \$10. There will also be a drawing for a complimentary membership. Candidates have been invited to chat with attendees. We look forward to seeing you all to begin the work and pleasure of 2020. And --

!!!PLAN AHEAD!!!

Monday, February 3, 2020

Luncheon St. Mark Golf Club

Speaker Tony Krvaric, Chairman

Republican Party San Diego County

# **Republican Women of California – San Marcos**

***INVITE YOU TO OUR ANNUAL***

***WINE AND CHEESE MEMBERSHIP CELEBRATION***



**WHEN ~ Monday January 6, 2020, 4PM til 6PM, No RSVP Required**

**WHERE ~ The home of our gracious hosts, Vivian & Norm Pulliam**

**1131 Jugador Court, San Marcos**

**COST ~ FREE! Just bring yourself, your Membership Application, and \$35 fee! For \$45, you can enroll yourself as a Member and your spouse as an Associate Member, a savings of \$10.**

**Wine, cheese, and light appetizers provided by your 2020 Board of Directors.**

**Amazing Opportunity Baskets and a chance to win a FREE Membership are planned!**

**Please feel free to extend an invitation to your friends to meet and socialize with like-minded ladies and gentlemen. They might decide to join as well!**

# Voter Registration Volunteer Opportunities – 2020



## New Citizens Ceremony

Golden Hall

**2020**

1/15

2/12

3/25

4/22

\*5/20

\*6/17

\*7/18

\*8/19

\*9/23

\* Double Ceremony

*Judy Rees*

76 AD CENTRAL COMMITTEE  
REPUBLICAN PARTY S.D. COUNTY.

VOTER REGISTRATION, CHAIR

JAYARE@SBCGLOBAL.NET

619-997-2912



Facebook: Voter Registration Team  
for the Republican Party San Diego  
County

**Contact Judy Rees for volunteer opportunities at:**

**Del Mar Fair**

**Golden Hall**

**Street Fairs**



## THE VALUE OF ONE MEMBER

Ten little members standing in a line.

One disliked the president, then there were nine.

Nine ambitious members offered to work late.

One forgot her promise, then there were eight.

Eight creative members had ideas good as heaven.

One lost enthusiasm, then there were seven.

Seven loyal members got into a fix.

They quarreled over programs, and then there were six.

One moved away, then there were five.

Five steadfast members wished there were more.

One became indifferent, then there were four.

Four cheerful members who never disagree -  
till one complained of meetings, then there were three.

Three eager members! What do they do?

One got discouraged, then there were two.

Two lonely members; our rhyme is nearly done.

One joined a bridge club, then there was one.

One faithful member was feeling rather blue -  
met with a neighbor, then there were two.

Two earnest members each enrolled one more -

Four determined members, just couldn't wait till each won another,  
then there were eight.

Eight excited members signed up 16 more.

In another six verses, there'll be one thousand twenty four.